#### **CURRICULUM VITAE**



#### PERSONAL INFORMATION

Name Surname Address

Telephone

E-mail

Şoproni Luminita

lumivoicu@yahoo.com

Nationality

Romanian

#### **WORK EXPERIENCE**

Dates

· Name and address of employer

- Type of business or sector
- · Occupation or position held
- · Main activities and responsibilities

March 2009 - present

University of Oradea

Education

Senior Lecturer - Department of International Relations and European Studies, Faculty of History, International Relations, Political Sciences and Communication Sciences

Teaching lectures and seminars in the fields: European Economy and International Affairs, Region, pole of economic growth, Communication and Image in International Relations, Communication and Negotiation in International Relations, Relationship Marketing

Attending national and international conferences, seminars, round tables on regional development and intercultural communication

Organizing national and international conferences and seminars

Developing research projects and mobility projects

Coordinating communication between the Faculty and University management

Promoting the image of the department and the specialization International Relations. European Studies

• Dates Name and address of employer

• Type of business or sector

Occupation or position held

Main activities and responsibilities

2007 - 2010

University of Oradea

Education

Academic Coordinator for Jean Monnet Module "Mass-Media and Intercultural Dialogue in Europe Without Borders"

Initiation, development, coordination and survey of the project

Promotion of the Module

Organization and coordination of teaching activities

Organization of international conferences

Editing of the conferences' proceedings (Editions Bruylant, Brussels)

Dates

2006 - 2007

· Name and address of employer

University of Oradea

Type of business or sector

Education

· Occupation or position held

Project Manager for Leonardo da Vinci Project "Skills Improvement for the Romanian Students as Future EU Civil Servants"

· Main activities and responsibilities

Initiation, development and coordination of the project

• Dates

2005 - 2009

· Name and address of employer

University of Oradea

• Type of business or sector

Education

Occupation or position held

Lecturer - Department of International Relations and European Studies, Faculty of History-Geography

Main activities and responsibilities

Teaching lectures and seminars in the fields: Techniques of International Communication, Techniques of Business Negotiation, International Economics, Techniques of Protocol, Introduction in Economy, Relational Marketing, Regional Marketing.

Attending national and international conferences, seminars, round tables on regional development and intercultural communication

Organizing national and international conferences and seminars

Developing research projects and mobility projects

Coordinating communication between professors and students

Promoting the image of the department and the specialization International Relations. European Studies

Dates

2000 - 2005

· Name and address of employer

· Main activities and responsibilities

University of Oradea

• Type of business or sector

Education

Occupation or position held

Teaching assistant, Lecturer (since 2003) - Department of Economical Disciplines and Humanities, Faculty of Electrical Engineering and Information Technology

Teaching lectures and seminars in the fields: Business Communication and Negotiation, International Economics

Organizing scientific conferences

Elaborating books: Business Communication and Negotiation (2002), International Economics (2004)

Dates

1997-2000

· Name and address of employer

"Dunărea de Jos" University of Galaţi

• Type of business or sector

Education

· Occupation or position held

Teaching assistant - Department of Economics, Faculty of Economic and Administrative Sciences

Main activities and responsibilities

Teaching seminars in the fields: International Negotiations, International Trade, World **Economics** 

Organising and attending scientific conferences

Responsible Stage Office - created in partnership with University Paris XII, France

## **EDUCATION AND TRAINING**

Dates

2020

· Name and type of organisation providing education and training CorporActive Consulting Oradea

 Principal subjects/occupational skills covered Project "Entrepreneur for the future", POCU 124167 Career Coaching

Title of qualification awarded

Certificate of attendance

Dates

2014

 Name and type of organisation providing education and training The Leadership Institute, USA

· Principal subjects/occupational skills covered Negotiation and Conflict Resolution. The Harvard Model / International Leadership, Communication and Social Media

Title of qualification awarded

Certificate of graduation

2013 Dates · Name and type of organisation providing education and training

· Principal subjects/occupational skills covered

· Title of qualification awarded

Universidad Complutense de Madrid, Spain

Evaluation of Programms and Policies in the European Funds Framework

Certificate of training

Dates

 Name and type of organisation providing education and training

 Principal subjects/occupational skills covered

Title of qualification awarded

2012

National School of Political and Administrative Studies - Bucharest, Romania

Course "Training for Trainers" in the fields of development of curricula, quality assurance and qualifications management in higher education

Certificate of attendance

Dates

• Name and type of organisation providing education and training

· Principal subjects/occupational skills covered

· Title of qualification awarded

2012

Ministry of Education, Research, Youth and Sports / Ministry of Labour, Family and Social Protection

Entrepreneurial skills / Social and civic skills / Trainer of trainers

Certificate of attendance

Dates

 Name and type of organisation providing education and training

 Principal subjects/occupational skills covered

Title of qualification awarded

2009

EU PROTOCOL – The School of Etiquette and Protocol

Rules of etiquette and protocol in business and social life

Certificate of attendance

Dates

· Name and type of organisation providing education and training

 Principal subjects/occupational skills covered

· Title of qualification awarded

2006

Association EUROED (Representative for Romania of Europäische Prüfungszentrale Xpert Personal Business Skills, Dortmund, Germany)

Professional training - System of qualification Xpert Personal Business Skills (PBS)

**Project Management** 

Formation and Management of Successful Teams

Negotiating, Discussing, Reasoning

Diploma for attestation as lecturer-trainer in the system of qualification Xpert PBS

Dates

October - December 2005

University of Alicante, Spain

Education

Principal subjects/occupational

Name and type of organisation

providing education and training

skills covered

Title of qualification awarded

Field: institutional communication, internal and external communication

"Leonardo Da Vinci" Project: "The Acquisition and Development of Competences and Skills for Civil Servants in Higher Education Institutions Involved in the Process of European Integration"

Certificate of competences and skills - delivered by the Communication Office of University of Alicante

1999 - 2004

University "Dunărea de Jos" of Galaţi

Education

Relationship between the globalization of economy and the globalization of communication

Ph.D. in Economics, Specialization: International Management

Dates

· Name and type of organisation providing education and training

· Principal subjects/occupational skills covered

Title of qualification awarded

Pag. 3 - Curriculum vitae

Dates

· Name and type of organisation providing education and training

· Principal subjects/occupational skills covered

· Title of qualification awarded

Dates

· Name and type of organisation providing education and training

· Principal subjects/occupational skills covered

· Title of qualification awarded

Dates

 Name and type of organisation providing education and training

• Principal subjects/occupational skills covered

· Title of qualification awarded

1998 - 1999

University of Social Sciences, Toulouse, France Education

Administration and Management of Communication

Diploma of Postgraduate Specialized Studies (DESS)

1999

Communication Agency "HVA Conseil", Toulouse, France

Private company

Marketing, communication, advertising

Certificate of internship

1992 - 1997

Faculty of International Business and Economics, Academy of Economic Studies, Bucharest Education

Competences in negotiating and performing international transactions and payments, as well as in international economic diplomacy

Bachelor's degree

# PERSONAL SKILLS AND **COMPETENCES**

2020 - present - Director - Institute for Euroregional Studies, University of Oradea

2021 - present - Member - Center of Excellence in University Quality Management - University of Oradea

2019 - present - ARACIS evaluator

2016 - 2020 Chairman of the Committee for Social Affairs and Students - Senate of the University of Oradea

2013-2016 - Member - Internal audit body - Department of Quality Assurance - University of Oradea

2006 - attendance of Summer School "Regional and Euroregional Structures Efficiency in the Area of the New EU Border", Oradea-laşi-Chişinău-Ujgorod-Debreţin

2005-2006 - Member of the Working Group on the "Regional Brand" of North-West Region Development Agency (Cluj-Napoca), created in order to establish the Northern Transylvania Region identity

1999 - course of Internet use - in the frame of Communication DESS in France

## **MOTHER TONGUE**

### Romanian

## **FOREIGN LANGUAGES**

<ul> <li>reading</li> </ul>	
<ul><li>writing</li></ul>	
speaking	

French	English	Italian	Spanish
C2	B2	A2	A1
C2	B2	A1	A1
C2	B2	A1	A1
"Diplôme Approfondi de Langue Francaise" – DALF, recognized by the Ministry of National Education of France	TELC B2 (Grade A) TOEFL (1998)		

### SOCIAL SKILLS AND **COMPETENCES**

Communication skills, teamwork skills acquired from the activities realized during the stages and the activities of organisation and coordination of different events

Pag. 4 - Curriculum vitae

# ORGANISATIONAL SKILLS AND COMPETENCES

Management activities as director of the Institute for Euroregional Studies, University of Oradea Coordination as project manager of the Leonardo da Vinci Project "Skills Improvement for the Romanian Students as Future EU Civil Servants" (2006-2007) and Jean Monnet Module "Mass-Media and Intercultural Dialogue in Europe Without Borders" (2007-2010)

Member in the executive committee for organizing the itinerant Summer School "Regional and Euroregional Structures Efficiency in the Area of the New EU Border", (2006: Oradea-laşi-Chişinău-Ujgorod-Debreţin)

Member in the organizing committee for the opening of IERS (Institute of Euroregional Studies), Oradea-Debrecen – "Jean Monnet" European Center of Excellence (Responsible of Mass-media Communication)

Editor of Eurolimes, no. 3 (Media, Intercultural Dialogue and the New EU Borders), Journal of the Institute of Euroregional Studies Oradea-Debrecen

Editor of Eurolimes, no. 8 (*Europe and its Economic Frontiers*), Journal of the Institute of Euroregional Studies Oradea-Debrecen

Editor of Eurolimes, no. 12 (*Communication and European Frontiers*), Journal of the Institute of Euroregional Studies Oradea-Debrecen

Editor of Eurolimes, no. 25 (*Territorial Marketing at the European Borders*), Journal of the Institute of Euroregional Studies Oradea-Debrecen

# TECHNICAL SKILLS AND COMPETENCES

Microsoft Office

**DRIVING LICENCE** 

Category B

#### ADDITIONAL INFORMATION

## Membership

ARRISE – The Romanian Association of International Relations and European Studies IERS – Institute for Euroregional Studies Oradea-Debrecen

Member of the scientific board of Analele Universității din Oradea. Seria Relații Internaționale și Studii Europene / The Annals of University of Oradea. International Relations and European Studies

Member of the International Advisory Board of Revista de Științe Politice/ Revue des Sciences Politiques

Member of the editorial board of Eurolimes. Journal of the Institute for Euroregional Studies Oradea-Debrecen

Member of the editorial board of *The Romanian Journal of International Relations and European Studies (ROJIRES)*